

**ANNUAL REPORT 2013 OF  
POWSZECHNY ZAKŁAD UBEZPIECZEŃ  
SPÓŁKA AKCYJNA**



Warsaw, March 2014

## Annual Report 2013 of Powszechny Zakład Ubezpieczeń Spółka Akcyjna contains:

1. Selected items from financial statements of Powszechny Zakład Ubezpieczeń Spółka Akcyjna (in accordance with PAS).
2. The Chairman's of the Management Board Representation of Powszechny Zakład Ubezpieczeń Spółka Akcyjna.
3. Deloitte Polska Spółka z ograniczoną odpowiedzialnością Sp. k. opinion on the audit of the financial statements of Powszechny Zakład Ubezpieczeń Spółka Akcyjna for a period ended 31 December 2013.
4. Deloitte Polska Spółka z ograniczoną odpowiedzialnością Sp. k. report on the audit of the financial statements of Powszechny Zakład Ubezpieczeń Spółka Akcyjna for a period ended 31 December 2013.
5. Financial statements of Powszechny Zakład Ubezpieczeń Spółka Akcyjna for a period ended 31 December 2013 (in accordance with PAS).
6. Management's report of Powszechny Zakład Ubezpieczeń Spółka Akcyjna for 2013.

## SELECTED ITEMS FROM FINANCIAL STATEMENTS OF POWSZECHNY ZAKŁAD UBEZPIECZEŃ SPÓŁKA AKCYJNA (IN ACCORDANCE WITH PAS)

| Items from statement of financial position                   | 31 December 2013<br>PLN '000 | 31 December 2012<br>PLN '000 | 31 December 2013<br>EUR '000 | 31 December 2012<br>EUR '000 |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
| Assets   | 30 136 572                   | 29 913 216                   | 7 266 727                    | 7 316 965                    |
| Share capital  | 86 352                       | 86 352                       | 20 822                       | 21 122                       |
| Total equity   | 12 259 761                   | 13 452 581                   | 2 956 154                    | 3 290 588                    |
| Weighted average basic and diluted number of ordinary shares | 86 352 300                   | 86 352 300                   | 86 352 300                   | 86 352 300                   |
| Book value per share (in PLN/EUR)                            | 141,97                       | 155,79                       | 34,23                        | 38,11                        |

| Items from non-life technical account and general profit and loss account | 1 January – 31 December 2013<br>PLN '000 | 1 January – 31 December 2012<br>PLN '000 | 1 January – 31 December 2013<br>EUR '000 | 1 January – 31 December 2012<br>EUR '000 |
|---|--|--|--|--|
| Gross written premiums  | 8 273 900                                | 8 453 498                                | 1 964 830                                | 2 025 469                                |
| Technical result on non-life insurance                                    | 1 061 855                                | 640 118                                  | 252 162                                  | 153 373                                  |
| Net profit or loss on investment activities*                              | 4 633 302                                | 2 472 660                                | 1 100 285                                | 592 453                                  |
| Net profit (loss)   | 5 106 345                                | 2 580 720                                | 1 212 621                                | 618 344                                  |
| Weighted average basic and diluted number of ordinary shares              | 86 352 300                               | 86 352 300                               | 86 352 300                               | 86 352 300                               |
| Basic and diluted profit (loss) per ordinary share (in PLN/EUR)           | 59,13                                    | 29,89                                    | 14,04                                    | 7,16                                     |

\* Including "Share in net profit (loss) of entities measured using equity method".

| Items from statements of cash flows                 | 1 January – 31 December 2013<br>PLN '000 | 1 January – 31 December 2012<br>PLN '000 | 1 January – 31 December 2013<br>EUR '000 | 1 January – 31 December 2012<br>EUR '000 |
|---|--|--|--|--|
| Net cash flows generated by operating activities    | 1 076 004                                | 1 091 181                                | 255 522                                  | 261 448                                  |
| Net cash used in/generated by investment activities | 2 927 984                                | 886 569                                  | 695 318                                  | 212 423                                  |
| Net cash used in financing activities               | (3 966 013)                              | (2 044 120)                              | (941 822)                                | (489 774)                                |
| Total net cash flows                                | 37 975                                   | (66 370)                                 | 9 018                                    | (15 902)                                 |

The following exchange rates have been applied to present selected financial data:

| EUR / PLN    | 1 January – 31 December 2013 | 31 December 2013 | 1 January – 31 December 2012 | 31 December 2012 |
|--------------|------------------------------|------------------|------------------------------|------------------|
| Average rate | 4.2110                       | 4.1472           | 4.1736                       | 4.0882           |

The rates are:

- average rates of the National Bank of Poland ruling as of the balance sheet date – for the statement of financial position;
- rates determined as the arithmetic mean of the rates published by the National Bank of Poland, ruling as of the last day of each month of a given period - for the income statement, statement of comprehensive income and statement of cash flows.